



## **EDG Partners Acquires Leading Non-Emergency Medical Transportation Provider**

Officials at EDG Partners, LLC (“EDG”), a private equity firm focused on the healthcare industry, announced today the acquisition of First Call Ambulance Services, Inc. (“First Call”), a Nashville, TN-based leading regional provider of non-emergency medical transportation services. First Call operates a fleet of ambulances providing Basic Life Support (BLS), Advanced Life Support (ALS) and specialty care transport services. Terms of the agreement were not disclosed.

First Call offers a comprehensive suite of medical transportation services 24 hours a day, 7 days a week throughout the state of Tennessee. Through its customer-focused approach and attention to logistics, First Call provides industry leading on-time service. In the six years since inception, First Call’s services have grown to over 20% of the total Tennessee market.

Michael Ross, President and CEO of First Call, will remain with the Company in his current role. Mr. Ross indicated, “I am excited about the opportunity to partner with EDG and look forward to the path ahead. EDG has a long and successful history investing and operating in the healthcare industry, with deep Tennessee and Southeast relationships; they will be a value-added partner in strengthening First Call and expanding our industry leading client service.”

Strong industry fundamentals, the growing trend to provide effective medical care in low cost settings and the ability for patients and health care providers to recognize and choose quality service creates tailwinds for significant growth. First Call’s differentiated model focused on quality, on-time service to patients and the specialized needs of health care providers allowed First Call to become a leader in its markets. “Since inception, the First Call team’s disciplined approach delivers industry leading customer service and on-time performance. We look forward to partnering with Michael Ross, providing relationships, resources and expertise to assist Michael and his team” said Justin Stark, a Vice President with EDG.

First Call represents the second investment for EDG Partners Fund II L.P. Avondale Partners, LLC, a leading, Nashville based investment bank advised First Call and its owners.

### **About EDG Partners**

EDG Partners, LLC is a leading growth oriented private equity firm focused exclusively on small and middle market healthcare companies. EDG leverages deep segment specific operating and investing experience along with a broad network of industry relationships to build value for its portfolio companies. EDG focuses on established small and middle market healthcare businesses with positive free cash flow and the opportunity for significant earnings growth or undergoing periods of transition where they could benefit from EDG’s operating expertise and leadership network. EDG is currently investing out of Fund II and actively seeking new investment opportunities and relationships. The firm has offices in Atlanta, GA and Washington, DC. For more information about EDG, visit [www.edgpartners.com](http://www.edgpartners.com).