



EDG Contact

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**FOR IMMEDIATE RELEASE**

**EDG Partners Announces Sale of Portfolio Company, National HME, Inc.**

*Atlanta, GA, August 2015* – EDG Partners announces the sale of its portfolio company National HME, Inc. (“NHME”), a provider of medical equipment management solutions for hospices, to Tailwind Capital (“Tailwind”). During EDG’s ownership, NHME grew revenue and EBITDA 65% compounded annually, and from one to 35 states. EDG has elected to retain a minority ownership in the Company. NHME is the first investment made by EDG Partners Fund II, LP. No financial terms were disclosed.

NHME is the nation’s largest provider of outsourced medical equipment management solutions to the hospice market. In addition to managing the challenging logistics of delivering medical equipment to the site of care, NHME’s technology provides its clients with consolidated ordering and invoicing as well as data on utilization, cost trends and network management for reporting and analytics. Based in Texas, NHME provides services to over 225 agencies operating in 35 states.

Alan Dahl, Managing Director at EDG, said, “The founders and management team of NHME have done a wonderful job of taking a single state operation and building the nation’s largest provider of high quality, technology-enabled services. The continual focus on high quality service, while incorporating technology and analytics to drive efficiencies and accountability, has differentiated NHME in the growing hospice market. We believe in the management team’s ability to execute on their growth plan and are excited about the prospects for continued value creation.”

“EDG has been a value-add partner as we have grown the Company to a national platform. We believe there are significant, ongoing opportunities for NHME, and we are excited to partner with Tailwind and EDG in our next stage of growth,” stated William Monast, CEO of NHME.

For more information about National HME, visit <http://www.nationalhme.com>.

**About EDG Partners**

EDG Partners is a private equity firm that provides capital, expertise, and relationships to enable small and middle market healthcare companies to achieve their potential. With considerable investment and operating experience, EDG partners with management teams to navigate the critical inflection points that accompany growth. EDG Partners delivers exceptional value by helping to build exceptional companies. For more information, please visit [www.edgpartners.com](http://www.edgpartners.com).

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